

# 2019 ANNUAL REPORT



Adult Family Home Council

OF WASHINGTON STATE

*a year's overview*

# WHERE WE ARE NOW



To the Adult Family Homes of Washington,

Every year when we compile our annual report, I am grateful for the accomplishments we have made. The staff here at the AFH Council are dedicated to delivering on our mission to improve the lives of vulnerable adults by supporting our members. Our volunteer board of directors, chapter coordinators and the many members who contact us, help focus our advocacy, support, education and marketing efforts to achieve best results. I am proud to say that our work is having a positive impact on our members, their residents and the long-term care system in Washington State.

I am also struck by the significant amount of work still to do. As costs continue to rise and staffing and training become more challenging, we also see an increase in demand. Our work at the AFH Council will be to continue to improve working conditions through fair and understandable regulations, Medicaid rates that reflect true costs and expanded opportunities for providers to grow their businesses. Through increased rates, specialty contracts, improved access to training and expanded services (up to 8 beds), we can continue to deliver quality care to meet the increasing demand for adult family home services.

Continued investment in the AFH Council's efforts will help ensure the adult family home option for loved ones is the best choice in Washington State. If you are already an AFH Council member, thank you for your support. If you are interested in becoming a member, please review this report and our website and feel free to contact us with any questions you may have.

All the best,

A handwritten signature in cursive script that reads "John Ficker".

John Ficker  
Executive Director

# OUR MISSION

*To improve the lives and well-being of vulnerable adults through the support of adult family homes.*

**Advocacy**

**Education**

**Marketing**

**Support**

## The Adult Family Home Council Board of Directors

**Region 1:** Kim Erwin

**Region 2:** Jenna Hester

**Region 3:** Dr Roy Sykes

**Region 4:** Dorothy Schlimme

**Region 5:** Rey Aquinde

**Region 6:** Tabby Bizgan

**Region 7:** Amelia Hertog

**At Large Delegate:** Daniela Torkelson

**At Large Delegate:** Patti Gray

**At Large Delegate:** Bonnie Bruce

**At Large Delegate:** Gene Nassen

*Our Board of Directors are elected by the membership and volunteer their time to promote and support our mission.*

## The Adult Family Home Council Team

### John Ficker

Executive Director  
john@adulthoodfamilyhomecouncil.org

### Maria Chiechi

Director of Legislative Affairs  
maria@adulthoodfamilyhomecouncil.org

### Molly Noble

Education & Support Specialist  
molly@adulthoodfamilyhomecouncil.org

### Karen Cordero

Director of Education & Support  
karen@adulthoodfamilyhomecouncil.org

### Bryon Dahl

Operations Manager  
bryon@adulthoodfamilyhomecouncil.org

### Jessica Griffin

Communications Coordinator  
jessica@adulthoodfamilyhomecouncil.org

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www.AdultFamilyHomeCouncil.org

## Advocacy

*Fighting for Fair Pay and Reasonable Regulations*

### Legislation

#### Workforce Development

*Senate Bill 5672 - Concerning adult family home specialty services.*

Passed out of the Senate unanimously. Amended in the House of Representatives with the language from SB 5728 - *(Concerning the establishment of a training network for adult family homes)* Passed out of the House of Representatives unanimously. The bill was required to go back over to the Senate for concurrence of the changes made in the House of Representatives. The Senate did concur with a vote count of 31 Yeas & 17 Nays. It was signed into law by the Governor on May 21, 2019.

*AFH Training Network*

*Senate Bill 5728 - Concerning the establishment of a training network for adult family homes.*

Passed out of the Senate Committee on Health & Long Term Care. Referred to Senate Ways & Means and did not make it out of committee in time for cutoff.

#### Financing

*Long Term Care Trust Act (LTCTA)*

*House Bill 1087 - Concerning long-term services and supports.*

Passed out of the House of Representatives with a vote count of 63 Yeas & 33 Nays. Passed out of the Senate with a vote count of 26 Yeas & 22 Nays. The bill was required to go back over to the House of Representatives for concurrence of the changes made in the Senate. The House of Representatives concurred with a final passage of 55 Yeas & 41 Nays. It was signed into law by the Governor on May 13, 2019.

#### Capacity

*Allowing certain adult family homes to increase capacity to eight beds.*

Passed out of the House of Representatives unanimously. Senator Steve O'Ban added an amendment to this legislation in the Senate Health & Long Term Care Committee. Passed out of the Senate unanimously. The bill was required to go back over to the House of Representatives for concurrence of the changes made in the Senate. In the end, the House of Representatives did not concur before the end of session. We will work with our prime sponsor again during the interim to bring it back in January 2020.

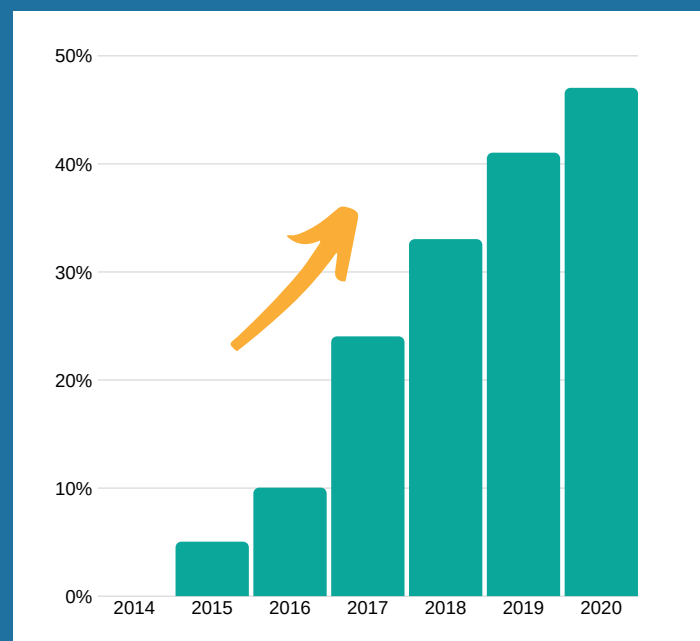
### Collective Bargaining

Adult Family Home owners have a right to fair pay and benefits. The AFH Council negotiates Medicaid rates every two years and works with the state legislature to fund the contracted rates. These negotiations have added new services and funding for providers and residents. Including the 2019-2021 contract, rates paid to adult family home providers have increased on average by 47% since 2014.

#### Percent of Average Medicaid Rate Increase Since 2014

*See Figure A*

Figure A



*\*from 2014-2020 the average medicaid rate reimbursement increased by 47%*

## Education

*Keeping Our Members Connected to Education Opportunities*

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### Chapter Meetings

- 11 local Chapters
- Monthly meetings held statewide
- New chapters established in Lacey, Lakewood and Lewis County

### Conferences

- 7 statewide Spring conferences
- Annual two-day Fall Conference

### Online Campus & More

- Monthly newsletter
- Free online continuing education
- Facility based training support
- Educational webinars
- Discounts with partner trainers
- Initial training support
- Best practice guides

## Support

*Questions? The AFH Council Can Help!*

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### Expanding our support

- In order to meet the needs of providers, we expanded our support team by hiring a new Education & Support Specialist
- Prioritized the need to update and expand our document library

We continue to support members with questions regarding:

- |                                    |                              |
|------------------------------------|------------------------------|
| • Training requirements            | • Buying or selling an AFH   |
| • Resident discharge and transfers | • Medicaid questions         |
| • WAC/RCW clarification            | • IDR's and citation appeals |
| • Background checks and TB testing | • Plans of correction        |
| • Admission agreements             | • APS investigations         |
| • Resident rights                  | • Conditions on license      |
| • Home owner associations          | • Professional referrals     |
| • Multiple home ownership          | • L&I questions              |
| • Current Dear Provider Letters    | • Care planning              |
| • Inspection readiness             | • Medication systems         |

## Marketing

*Let Us Help You Fill Your Beds! Share Your Vacancies!*

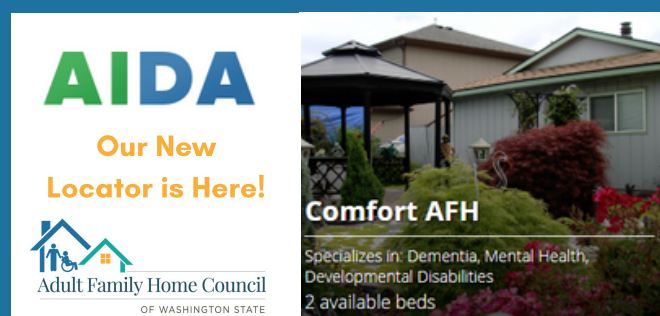
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### New Locator

- Proud partnership with AIDA to bring a new adult family home locator to our website

### Upcoming: Public Awareness Campaign

- Prioritized marketing in our strategic planning to develop a public awareness campaign for the adult family home option



# By the Numbers

## Webinars

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**67** total webinars

**3,123** hours of CE provided

**2,858** attendees

## Chapters

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**66** chapter meetings

**1,539** hours of CE provided

**1,100** attendees

## Conferences

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**8** conferences

**4,037** hours of CE provided

**730** attendees

## Our Online Campus

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**1,400+** people accessed

**17,000** hours of CE available



# Membership Information Form

<b>AFH Name:</b>		
<b>Name of Licensee:</b>	<b>DSHS License #:</b>	
<b>AFH Address:</b>		
<b>City:</b>	<b>Zip:</b>	
<b>Mailing Address:</b>		
<b>City:</b>	<b>Zip:</b>	
<b>Phone:</b>	<b>Fax:</b>	<b>Cell:</b>
<b>Email Address:</b>		
<b>Website:</b>		

## Please choose *one* membership option below:

Set up a \$40 a month payment with a credit/debit card online at [www.AdultFamilyHomeCouncil.org](http://www.AdultFamilyHomeCouncil.org) OR

☐ I authorize the ProvideOne payment system to deduct my Adult Family Home Council dues at the rate of \$40 per month, per license. My 9 Digit ProviderOne ID# is: \_\_\_\_\_

☐ I would like use the automatic bank draft payment plan at \$40 per month per license (Please enclose a voided check)

### Authorization of Monthly Bank Draft

I hereby authorize and request Adult Family Home Council to withdraw funds from my account at the bank indicated on the enclosed check. Funds need to be available at the designated bank on the evening prior to the effective date of the ACH withdrawal. In the event of an error, I authorize Adult Family Home Council to take any and all action required to correct the error. I agree to indemnify and hold Adult Family Home Council harmless from all costs, including attorney's fees (to the extent permitted by law), damage or claims related to Adult Family Home Council action in refusing payment of the item, including claims of any joint account-holder, payee, or endorsee, or in failing to cancel or process an item as a result of incorrect information provided by me. By signing below, I certify that the information I have provided on this ACH Debit Authorization Agreement for Direct Payments is complete, true and submitted for the purpose selected above.

### ACH Cancellation Policy

If you wish to cancel a previously scheduled withdrawal from your account, please send an email or written notice to the Adult Family Home Council at: 523 Pear Street SE Olympia, WA 98501 or by email at: [info@adultfamilyhomecouncil.org](mailto:info@adultfamilyhomecouncil.org)

Print Name: \_\_\_\_\_ Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**Complete this form and fax it to us to start your membership today!**

Members currently using the monthly payment plan option will automatically renew and do not need to complete a new information form. Fax this form to 360-943-6653. Questions? Call us at 360-754-3329

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## Adult Family Home Council's Affiliate Business Partners

The Adult Family Home Council's Affiliate Business Partner program offers businesses who share in the Council's mission an opportunity to support adult family homes. Through participation in educational events, advocacy efforts and direct support to providers, these businesses invest their time, money and talents back into adult family homes. Thank you affiliate business partners!

Adult Family Home Connection  
Adult Family Home Solutions  
AFH Management  
Aging Options  
Aiga Insurance Group  
AK Vision Care  
Amada Senior Care  
Anita L. Redline, Attorney at Law, PLLC  
AXIS Pharmacy Northwest  
Beam Senior Care  
BHS Pharmacy  
CESCO Medical  
Costless Senior Services  
Crown Health, Traveling Doctors  
CTR Services  
Dispatch Health  
Emerald City Transportation  
Empowering People, Inc  
English Insurance Group  
Envision Home Health of Washington  
Fortiphi Insurance, LLC  
Franciscan Hospice and Palliative Care  
Gabbert Architects Planners  
GenevaWoods Health Supplies  
Golden Years Activities  
Hi-School Pharmacy  
Horizon Hospice  
Horizon Marketing Group, Inc.  
Hospice of Spokane  
In It Together RN  
Institute for Professional Care Education  
Keller Williams Puyallup  
Kindred at Home and Hospice  
Law Office of Rachel A Brooks

LegalShield  
Lifetime Guardianship Services  
Lincoln Pharmacy LLC  
Lybeck Pedreira & Justus PLLC  
Managed Healthcare Pharmacy  
MATRX Pharmacy  
MD Medical  
Meadowdale Elderhealth, Inc.  
Medicare Specialist - Billy Harrison  
Mercury Pharmacy Services  
Molina Healthcare  
National Life Group Life Insurance - Mercedes Ancheta  
New York Life - Francis Franco  
North Care Training  
Padgett Business Services  
Peaks & Plains Inc.  
Personal Care & Assisted Living Insurance Center, LLC  
Proactive Solutions LLC  
Professional Medical Corp  
Providence Elder Place  
Providence Home Health and Hospice Services of Snohomish County  
Providence Senior and Community Services  
Ready Meds Pharmacy  
Rice Insurance  
Seattle Litigation Group, PLLC  
Sound Health Medical Supply Inc  
Soundview Medical Supply  
Sunrise Services, Inc.  
Synkwise  
The Roley Agency  
UnitedHealthcare  
Visiting Physicians Association  
Washington Adult Family Home Services  
We Speak Medicare  
WinCare